22 September 2017,

REQUEST FOR PROPOSAL (RFP)
UNFPA/TZA/RFP/2017/002
For the establishment of a:

CONTRACT FOR PROFESSIONAL SERVICES
In regards to:

SUPPLY OF CONSULTANCY SERVICES TO UNDERTAKE EmONC STUDY IN ZANZIBAR. (2)

LETTER OF INVITATION

Dear Sir/Madam,

1. The United Nations Population Fund (UNFPA), an international development agency, is seeking qualified Bids for the above-mentioned products/services/works. Your company is hereby invited to submit your best Technical and Financial Bids for the requested products/services/works. Your Bid could form the basis for a contract for professional services (CPS) between your company and UNFPA.

2. To enable your company to submit a Bid, please read the following attached documents carefully:

| Section I: | Instructions to Bidders |
| Section II: | Terms of Reference |
| Section III: | UNFPA General Conditions of Contract |
| Section IV: | UNFPA Special Conditions of Contract |
| Section V: | Supplier Qualification Requirements |
| Section VI: | Bid and Returnable Forms |
| Section VII: | Contractual Forms |

3. The Bid process will be conducted through a TWO-envelope system. Interested Bidders are requested to submit their Technical Bid separately from their Financial Bid containing price information. Specific instructions for the submission can be found Section I – Instructions to Bidders, clause 18 Submission, Sealing and Marking of Bids.

4. Bidders are requested to carefully read Section I – Instructions to Bidders, clause 18 Submission, Sealing and Marking of Bids, where detailed instructions of the submission process are provided. It is the Bidder’s responsibility to assure compliance with the submission process. If the envelopes or emails are not marked / submitted per the instructions, UNFPA will neither assume responsibility for the bid’s misplacement or premature opening nor guarantee the confidentiality of the Bid process. Incorrect submissions might result in your Bid being declared invalid.
All Bids comprising of Technical and Financial parts should reach the below and corresponding addresses no later than 12th October 2017 at 4:00pm Tanzanian Time.

a. If you choose to submit your Bid in hard copy, your Technical Bid and Financial Bid should be submitted in separate, sealed envelopes in accordance to clause 19.3 Submission of hard copy Bids, and should reach the following address:

United Nations Population Fund (UNFPA)
Address: P.O. Box 9182
Dar es Salaam, Tanzania

If you choose to submit your Bid electronically, your Technical Bid and Financial Bid should be submitted in separate emails in accordance to clause Error! Reference source not found. Submission of electronic Bids, should reach the email inbox of tanzania.office@unfpa.org. Do not submit Bid documents to any other email address, sending the Bid to any other email address, including as a carbon copy (cc), will violate confidentiality and result in the invalidation of the Bid.

5. Bids received after the stipulated date and time will be rejected.

6. Bidders are asked to acknowledge receipt of this RFP using the Bid Confirmation Form SECTION VI – ANNEX A: BID CONFIRMATION FORM. A completed Form should be e-mailed to: tanzania.office@unfpa.org no later than [29 September 2017] and indicate whether or not a Bid shall be submitted. Bidders that will not submit a Bid are kindly asked to indicate the reason(s) for not bidding on the Bid Confirmation Form to help UNFPA improve its future Bid exercises.

7. Any questions relating to the Bid process and/or to the attached documents shall be sent to: [Mr. Peter Matinga, International Operations Manager] at email: [matinga@unfpa.org].

Responses to all questions received will be handled in accordance to the instructions included in Section I - Instructions to Bidders, clause 8 Clarifications of solicitation documents. Do not submit a Bid to this contact, or your Bid will be declared invalid, as UNFPA will not be able to guarantee the confidentiality of the Bid process.

8. UNFPA posts all Bids notices, clarifications and results in the United Nations Global Marketplace; hence, we strongly encourage Bidders to register on UNGM. The UNGM is the procurement portal of the United Nations system. By registering on UNGM, suppliers become part of the database that UN buyers use when searching for suppliers. The link describes the registration process:
https://www.ungm.org/Public/Pages/RegistrationProcess

Suppliers can also access all UN Bids online and, by subscribing to the Tender Alert Service, suppliers can be automatically notified via email of all UN business opportunities that match the products and services for which they have registered. Instructions on how to subscribe to the Tender Alert Service can be found in the UNGM Interactive Guide for suppliers.

9. UNFPA looks forward to receiving your Bid and thanks you in advance for your interest in UNFPA procurement opportunities.

10. This letter is not to be construed in any way as an offer to contract with your company/institution.

1 http://www.timeanddate.com/worldclock/city.html?n=69
Yours sincerely,
Ms. Jacqueline Mahon
UNFPA Representative
United Republic of Tanzania
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SECTION I: INSTRUCTIONS TO BIDDERS

A. INTRODUCTION

1. General
   1.1. UNFPA’s Tanzania Country Office wishes to establish a contract for professional services with a qualified supplier(s) for the provision of service in support of UNFPA’s [Programmes located in [Zanzibar]].
   1.2. As a result of this competitive Bid process, UNFPA plans to sign a Contract for Professional Services with [a single] consulting firm/research institution.
   1.3. In the event of UNFPA signing a contract the following shall apply:
       1.3.1. The successful Bidder(s) shall accord the same terms and conditions to any other organization with the United Nations Systems, located in Tanzania, that wishes to avail itself of such terms, after written consent from UNFPA’s Procurement Unit, Tanzania Country Office;
       1.3.2. The contract template specified in SECTION VII – ANNEX A: TEMPLATE OF CONTRACT FOR PROFESSIONAL SERVICES, shall be used.

2. Eligible Bidders
   2.1. This Bidding process is open to all legally-constituted companies that can provide the requested services and have legal capacity to [deliver] in the country, or through an authorized representative.
   2.2. Bidders and all parties constituting the Bidder may hold any nationality.
   2.3. Bidders must not have a conflict of interest in order to be considered eligible. Bidders found to have a conflict of interest shall be disqualified. Bidders may be considered to have a conflict of interest with one or more parties in this Bidding process, if they:
       2.3.1. Are, or have been associated in the past, with a company or any of its affiliates that have been engaged by UNFPA to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods and/or services to be purchased under this Bid.
       2.3.2. Submit more than one Bid in this Bidding process, except for alternative Bids accepted under instructions to Bidders clause 18 is not permitted. However, this does not limit the participation of subcontractors in more than one Bid.
       2.3.3. Any Bidder that is uncertain as to whether the situation it is in constitutes a conflict of interest must disclose the situation to UNFPA and seek UNFPA’s guidance.
       2.3.4. The following information must be disclosed in the Bid:
           2.3.4.1. Bidding entities whose owners, part-owners, officers, directors, controlling shareholders, or key personnel are immediate family of UNFPA staff involved in procurement functions and/or of any government official of the beneficiary country and/or of any Implementing Partner (IP) receiving the goods and/or services under this RFP; and
           2.3.4.2. Any other situation that could potentially lead to actual or perceived conflict of interest, collusion, or unfair competition practices.
2.3.4.3. Failure to disclose the information above may result in rejection or disqualification of the Bid or of the award resulting of the Bid process.

2.4. Bidders under declaration of ineligibility by UNFPA in accordance with clause 2 at the time of contract award will be disqualified. Bidders are not eligible to submit a Bid if at the time of Bid submission they are:
2.4.1. Listed as suspended or removed by the United Nations Procurement Division (UNPD);
2.4.2. Declared ineligible by other organizations of the United Nations through the disclosure of the ineligibility or listing as suspended on United Nations Global Marketplace (UNGM) as a result of having committed fraudulent activities;
2.4.3. Included on the UN 1267 list issued by the Security Council resolution 1267 that establishes a sanctions regime to cover individuals and entities associated with Al-Qaida and/or the Taliban;
2.4.4. Debarred by the World Bank Group in accordance with the WB Listing of Ineligible Firms & Individuals and the WB Corporate Procurement Listing of Non-Responsible Vendors.

2.5. All Bidders must adhere to the UN Supplier Code of Conduct, which may be found by clicking on UN Supplier Code of Conduct.

2.6. Accordingly, any company that is found to have undertaken unethical, unprofessional, or fraudulent activities, as defined in clause 4, will be temporarily suspended or permanently debarred from business relations with UNFPA.

2.7. Bids may be submitted by a Joint Venture (JV). In the case of a JV:
2.7.1. The completed Joint Venture Partner Information Form, SECTION VI – ANNEX F: JOINT VENTURE PARTNER INFORMATION FORM, must be included with the Bid; and
2.7.2. All parties to the JV shall be jointly and severally liable; and
2.7.3. The JV must nominate a Representative, who will have the authority to conduct all businesses for and on behalf of all parties of the JV during the Bidding process, and, if the JV is awarded a contract, during the validity of the contract.

3. Cost of Bid
3.1. Bidder will bear all costs associated with the preparation and submission of the Bid(s), and the procuring UN entity will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Bid.

4. Fraud and Corruption
4.1. UNFPA’s Policy regarding fraud and corruption is available by clicking on Fraud Policy and applies fully to this Bid. Submission of any Bid implies that the Bidder is aware of this Policy.
4.2. UNFPA is committed to preventing, identifying, and addressing all acts of fraud against UNFPA, as well as against third parties involved in UNFPA activities. To this effect, UNFPA has developed an Anti-Fraud Policy with the aim to raise awareness of fraud risks, implement controls to prevent fraud, and establish a procedure to detect fraud and to enforce the Policy.
4.3. UNFPA requires that Bidders, suppliers, and contractors and their subcontractors observe the highest standards of ethics during the procurement and execution of UNFPA contracts.
4.4. Pursuant to this Policy, UNFPA defines the terms set forth as follows:
4.4.1. “Corrupt practice” means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
4.4.2. “Fraudulent practice” means any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit, or to avoid an obligation;

4.4.3. “Collusive practice” means an arrangement between two or more parties designed to achieve an improper purpose, including influencing improperly the actions of another party;

4.4.4. “Coercive practice” means impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party:

4.4.5. “Obstructive practice” means acts intended to materially impede the exercise of UNFPA’s contractual rights of audit, investigation and access to information, including destruction, falsification, alteration or concealment of evidence material to a UNFPA investigation into allegations of fraud and corruption.

4.4.6. “Unethical practice” means conduct or behavior that is contrary to Staff or Supplier codes of conduct, such as those relating to conflict of interest, gifts, hospitality, post-employment provisions, abuse of authority and harassment.

4.5. UNFPA will reject to award a contract if it determines that a Bidder recommended for award has engaged in corrupt, fraudulent, collusive, coercive, obstructive or unethical practices while competing for the contract in question;

4.6. UNFPA will declare a supplier ineligible, either indefinitely or for a stated period of time, to be awarded a UNFPA contract/agreement if at any time it determines that the supplier has engaged in any corrupt, fraudulent, collusive, coercive, obstructive or unethical practices in competing for, or in executing, a UNFPA contract/agreement.

4.7. Any supplier participating in UNFPA’s procurement activities must provide all required documents, records, and other elements to UNFPA personnel upon first request to facilitate any investigation of allegations of misconduct by either suppliers or any other party to the procurement activities. The absence of such cooperation may be sufficient grounds for the debarment of the supplier from the UNFPA supplier roster and may lead to suspension following review by UNFPA.

4.8. Suppliers, their subsidiaries, agents, intermediaries and principals must cooperate with the UNFPA Office of Audit and Investigations Services as well as with any other oversight entity authorized by the Executive Director and with the UNFPA Ethics Advisor as and when required. Such cooperation shall include, but not be limited to, the following: access to all employees, representatives agents and assignees of the vendor; as well as production of all documents requested, including financial records. Failure to fully cooperate with investigations will be considered sufficient grounds to allow UNFPA to repudiate and terminate the Agreement, and to debar and remove the supplier from UNFPA’s list of registered suppliers.

4.9. A confidential Anti-Fraud Hotline is available to any Bidder to report suspicious fraudulent activities at UNFPA Investigation Hotline.

5. **Zero Tolerance**

5.1. UNFPA has adopted a zero tolerance policy on gifts and hospitality. Bidders are therefore requested not to send gifts or offer hospitality to UNFPA personnel. If interested on reading further on this policy, please select Zero Tolerance Policy.
6. Disclaimer
6.1. Should any of the links malfunction or are inaccessible for any reason in this Request for Proposal or any of its Annexes, suppliers can contact the Procurement Official referenced below in clause 8 and request for them to share a PDF version of such document(s).

B. SOLICITATION DOCUMENTS

7. UNFPA Bidding document *(S)*
7.1. This RFP document is posted on United Nations Global Marketplace (UNGM).
7.2. Bidding documents consists of the following:

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7.3. Bidders are expected to examine all instructions, forms, Terms of Reference, terms and conditions contained within this Bid document. Failure to comply with these documents shall be at the Bidder’s risk and may affect the evaluation of the Bid or result in the rejection of the Bid.

7.4. Bidders are cautioned to read Section II – Terms of Reference, as there may be special requirements. The requirements presented herein are not to be construed as defining a particular service provider’s service. Bidders are encouraged to advise UNFPA if they disagree.

7.5. The requirements included in this document are the minimum requirements of the services solicited. Services offered in the Bid must meet or exceed all requirements herein.

8. Clarifications of Bidding documents
8.1. Bidders requiring clarification to the Bid process and/or to the Bid documents may be addressed in writing to:

[Mr. Peter Matinga, International Operations Manager, at matinga@unfpa.org]
Bidders should **NOT** submit any Bid to this contact or your Bid will be declared invalid, as UNFPA will not be able to guarantee the confidentiality of the Bidding process.

Bidders may request clarifications no later than [6 October 2017], at [4:00pm Tanzanian time].

8.2. UNFPA will respond in writing to any requests for clarification received prior to the deadline and will circulate the answers (including an explanation of the requests without identifying the sources) to all prospective Bidders that have received the Bid documents. A copy of the questions and UNFPA’s answers will also be posted on UNGM, [www.ungm.org](http://www.ungm.org).

8.3. UNFPA will respond to requests for clarifications as soon as possible. However, delays in UNFPA’s response will not oblige UNFPA to extend the Bid submission deadline. UNFPA may extend the deadline in specific cases UNFPA deems justified and necessary.

9. **Amendments to Bidding documents**

9.1. At any time prior to the Bid submission deadline, UNFPA may for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the Bidding documents by issuing an amendment.

9.2. UNFPA shall post all amendments under the original notice on UNGM. All prospective Bidders that have received the Bidding documents shall periodically check if amendments have been posted to the bidding documents on UNGM.

9.3. To give prospective Bidders reasonable time to take the amendments into account, UNFPA may, at its discretion, extend the Bid submission deadline.

C. **PREPARATION OF BIDS**

10. **Language of the Bid**

10.1. Bid documents and all related correspondence will be written in English.

10.2. Any printed literature furnished by a prospective Bidder written in a language other than the language indicated must be accompanied by a translation in the preferred language indicated above. For the purpose of interpretation of the Bid, and in the event of discrepancy or inconsistency in meaning, the version translated into the preferred language indicated above shall govern. The sole responsibility for translation and the accuracy thereof shall rest with the Bidder.

11. **Bid currency and prices**

11.1. All prices shall be in US dollars (USD) or any other convertible currency.

11.2. The Bidder shall indicate on the Price Schedule Form in accordance to SECTION VI – ANNEX E: PRICE SCHEDULE FORM the unit of measure, the unit price and total Bid price of the goods and/or services (where applicable) it proposes to supply under the contract.

12. **Conversion to single currency**

12.1. To facilitate evaluation and comparison, the procurement official will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices are payable to USD at the [UN Operational Rate of Exchange (UNORE)](http://www.timeanddate.com/worldclock/city.html?n=69) on the last day for submission of Bids.
13. Most favored pricing
13.1. By submitting a Bid, the Bidder certifies that the same services have not been offered to other customers under similar circumstances at a lower cost. Should a Bidder be found to have done so, it must offer the lower cost to UNFPA.

14. Validity of Bids (8)
14.1. Bids must remain valid for [90 days] after the Bid submission deadline. UNFPA will consider Bids with shorter validity as not substantially responsive and reject them. Under special circumstances, UNFPA may request Bidders to extend the validity of their Bids. Requests for validity extension will be made in writing.

D. SUBMISSION OF BIDS

15. Documents establishing eligibility and conformity to Bid documents
15.1. Evidence of conformity of the goods/services to the Bidding documents may include the following documentation as described in clauses 16 Technical Bid and 16.1.9 Financial Bid, to be completed and returned in hard copies or in electronic format depending on the submission approach selected.
15.2. Submission of a Bid that does not substantially respond to the UNFPA Bid document in every respect shall be at the Bidder’s risk and may result in a rejection of the Bid.

All required documents returned with the Technical Bid should be submitted in PDF version. The Financial Bid should be submitted both in PDF version and Excel version.

16. Technical Bid
16.1. Documents establishing the eligibility of the Technical Bid:
16.1.1. Completed and signed Bid Submission Form; SECTION VI – ANNEX B: BID SUBMISSION FORM, in PDF format. Note: if the bid submission form is not submitted or not signed, and provided the bidder has not indicated they do not accept any of the conditions required in this form, UNFPA shall consider that the bidder has accepted all such conditions. For the sake of good order, at the time of bid evaluation UNFPA will request the bidder to provide the signed Bid Submission Form.
16.1.2. Completed Bidder Identification Form; SECTION VI – ANNEX C: BIDDER IDENTIFICATION FORM in PDF format.
16.1.3. Completed Bidder’s Previous Experience; SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE in PDF format.
16.1.4. Technical Bid, including documentation to demonstrate that the Bidder meets all requirements. The Technical Bid should be presented concisely and structured to include but not necessarily be limited to the information listed in SECTION II – ANNEX in PDF format.
16.1.5. Supporting documents/information per the Supplier Qualification Requirements;
16.1.6. SECTION V: SUPPLIER QUALIFICATION REQUIREMENT
16.1.7. Completed Joint Venture Partner Information Form; SECTION VI – ANNEX F: JOINT VENTURE PARTNER INFORMATION FORM in PDF format.
16.1.9. Copy of last [three to five] years of audited financial statements.

17. Financial Bid
17.1. Bidders must complete the Price Schedule Form in accordance to SECTION VI – ANNEX E: PRICE SCHEDULE FORM – both in PDF format (signed version) and excel format. The separate Financial Bid must contain a quotation in a single currency, itemizing all services to be provided.

17.2. Please consider the following information when completing the Price Schedule Form:
17.2.1. The Price Schedule Form must provide a detailed cost breakdown, as shown in SECTION VI – ANNEX E: PRICE SCHEDULE FORM. Bidders are required to provide separate figures for each of the steps for each item.
17.2.2. Estimates for out of pocket expenses should be listed separately. Where installation, commissioning, training or other similar services are required to be performed by the Bidder, the Bidder shall include the prices for these services broken down into itemized prices.
17.2.3. All prices/rates Bid must be exclusive of all taxes, since UNFPA is exempt from taxes. The applicable unit of measure should be clearly indicated.
17.2.4. Submit this Financial Bid in a separate envelope/email from the rest of the Technical Bid.

18. Partial & Alternative Bids
18.1. Partial Bids are not allowed under this RFP. UNFPA reserves the right to select and accept a part or parts of any Bid.
18.2. Alternative bids are not accepted. In the event of a supplier submitting more than one bid, the following shall apply:
18.2.1. All bids marked alternative bids will be rejected and only the base bid will be evaluated.
18.2.2. All bids will be rejected if no indication is provided as to which bids are alternative bids.

19. Submission, sealing, and marking of Bids (10)
19.1. The Bid process shall be conducted through a TWO-envelope system. Interested Bidders are requested to submit their Technical Bid separately from their Financial Bid containing price information.
19.2. UNFPA provides alternative methods of Bid submission:
19.2.1. Electronic Bids may be submitted via email in accordance with the guidelines provided in clause 19.3.
19.2.2. Hard copy Bids may be delivered personally, by mail, or by courier in accordance with the guidelines provided in clause 19.4
19.2.3. Any of the above options is acceptable and only one method is required. In accordance with UNFPA’s green procurement initiative, electronic submissions are strongly encouraged.

19.3. Submission of electronic Bids (11)

19.3.1. Bidders must enter the following text in the subject line: UNFPA/TZA/RFP/2017/002, Company Name, and specify “Technical Bid” or “Financial Bid”. Example below:

19.3.1.1. UNFPA/TZA/RFP/2017/002 [Insert Company name], Technical Bid
19.3.1.2. UNFPA/TZA/RFP/2017/002 [Insert Company name], Financial Bid
19.3.1.3. Submissions without this text in the subject line may be rejected.

19.3.2. Electronic submissions must be sent only to tanzania.office@unfpa.org. Bids received at tanzania.office@unfpa.org mailbox shall not be opened before the scheduled opening date. Sending the Bid to any other email address, including as a carbon copy (cc), will violate confidentiality and result in the invalidation of the Bid.

19.3.3. The total size of the email submission must not exceed 20 MB, including e-mail body, attachments, and headers.

19.3.4. It is recommended that the entire Bid be consolidated into as few attachments as possible, in commonly-used file formats in accordance to what has been stated in clauses 16 & 16.1.9. If the Bid consists of large files, it is recommended that these files be sent in separate emails prior to the submission deadline. Multiple emails must be clearly identified by indicating in the subject line “email X” sequentially, and the final “email Y – final”.

19.3.5. It is the Bidder’s responsibility to ensure that Bids sent by email are received by the submission deadline. Bidders will receive an acknowledging email receipt of each email when it is received by UNFPA’s email system.

19.4. Submission of hard copy Bids (12)

19.4.1. Bidders must prepare one Original set of all Bid documents, In addition to the hard copy; Bidders should enclose their Bid documents in a USB or CD containing an electronic version of the Bid. In the event of a discrepancy between the electronic and the hard copy version, the hard copy document will govern. Please assure to use separate media (USB or CD) for the Technical Bid and Financial Bid.

19.4.2. Marking of hard copy Bids

19.4.2.1. The outer envelope must be clearly marked with:

UNITED NATIONS POPULATION FUND
Address: P.O. Box 9182
Dar es Salaam, Tanzania
Invitation to Bid No. UNFPA/TZA/RFP/2017/001, Company Name
Attention: Ms. Jacqueline Mahon – UNFPA Representative
TO BE OPENED ONLY BY AUTHORIZED UNFPA PERSONNEL
DO NOT OPEN BEFORE [16th October, 2017 at 11:00am Tanzanian Time]
19.4.2.2. The envelope must indicate the name and address of the Bidder. If the outer envelope is not sealed and marked as required, UNFPA will assume no responsibility in the event of Bid misplacement or premature opening.

19.4.2.3. The inner envelopes must be clearly marked with:

UNITED NATIONS POPULATION FUND
Address: P.O. Box 9182
Dar es Salaam, Tanzania
Invitation to Bid No. UNFPA/TZA/RFP/2017/002, Company Name
Attention: Ms. Jacqueline Mahon – UNFPA Representative
TO BE OPENED ONLY BY AUTHORIZED UNFPA PERSONNEL

Submission 1 of 2: UNFPA/TZA/RFP/2017/002 [Company name], Technical Bid
Submission 2 of 2: UNFPA/TZA/RFP/2017/002 [Company name], Financial Bid

20. Deadline for submission of Bid and late Bids
20.1. Bids must be delivered to the place, date and time specified in this RFP. If any doubt exists as to the time zone in which the Bid should be submitted, refer to http://www.timeanddate.com/worldclock/, or contact the Bid focal point.

20.2. Bids received after the submission deadline shall be declared late, rejected and the supplier informed by UNFPA accordingly. UNFPA will not be responsible for Bids that arrive late due to the courier company and any other technical issues which are not within the control of UNFPA.

21. Modification and withdrawal of Bids
21.1. Bidders are expected to have sole responsibility to examine the conformity of their Bids to the requirements of the RFP, keeping in mind that material deficiency in providing information requested by UNFPA, or lack of clarity in the description of goods or services to be provided may result negatively in the evaluation process of the Bids.

21.2. Bidders may modify, substitute or withdraw their Bid after submission, provided that written notice is received by UNFPA prior to the submission deadline.

21.3. Any proposed modification, substitution or withdrawal must be submitted in accordance to clause 18 - Submission, sealing and marking of Bids based on the approach utilized. The respective envelope or email shall be clearly marked “MODIFICATION”, “SUBSTITUTION” or “WITHDRAWAL”. Any revision to the Bid must be received by the deadline.

21.4. No Bid may be modified, substituted or withdrawn in the interval between the submission deadline and the expiration of the period of the Bid validity. No Bid may be modified, substituted or withdrawn after the submission deadline.

22. Storage of Bids
22.1. Bids received prior to the deadline of submission and the time of opening shall remain secure and unopened until the Bid opening date stated in UNFPA’s RFP.
E. BID OPENING AND EVALUATION

23. Bid opening (13)

23.1. UNFPA will conduct an internal Bid opening on [16 October, 2017], at [11:00am Tanzanian time] at the office of [United Nations Population Fund, P.O.Box 9182, Barack Obama Road, Sea View, Dar Es Salaam].

23.2. Bids will be opened by an ad-hoc panel consisting of at least two staff members (of which one may be from a different United Nations agency/fund/program) and where at least one individual has no involvement in the subsequent stages of the procurement process. There will be separate Bid openings for Technical and Financial Bids. The Bidders’ names and submitted documents shall be announced and recorded on the Technical Bid opening report.

23.3. A Bid opening report will be available for viewing only to Bidders who have submitted a bid or their authorized representatives for a period of thirty days from the date of the opening. Information not included in the Bid opening report will not be provided to Bidders.

23.4. Once the Technical evaluation has been completed, the Financial Bids will be opened. During the Financial Bid opening, the Bidders’ names and the prices stated in the Financial Bid shall be announced and recorded on the Financial Bid opening report.

23.5. No Bid shall be rejected during Bid opening, except for late Bids. Rejected Bids will be shredded except for any bank securities, which will be returned to the Bidder.

24. Clarification of Bids

24.1. To assist in the examination, evaluation and comparison of Bids, UNFPA may ask Bidders for clarification of their Bids. The request for clarification and the response shall be in writing by UNFPA, and no change in price or substance of the Bid shall be sought, offered or permitted. Clarification of Bids may be provided only in response to UNFPA request for clarification or request for additional information.

25. Preliminary examination of Bids (14)

25.1. Prior to the detailed evaluation, UNFPA shall examine the Bids to determine whether they are complete with respect to minimum documentation requirements, whether the documents are properly signed, whether any computational errors have been made and whether the Bids are generally in order.

25.2. The procurement official will determine the substantial responsiveness of each Bid to the RFP during the preliminary examination.

25.3. A substantially responsive Bid conforms to all the terms, conditions, and specifications of the Bidding documents without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

25.3.1. Affects in any substantial way the scope, quality, or services specified; or

25.3.2. Limits in any substantial way, inconsistent with the Bidding documents, UNFPA’s rights or the Bidder’s obligations under the contract; or

25.3.3. If rectified would unfairly affect the competitive position of other Bidders presenting substantially responsive Bids.

25.4. UNFPA considers material deviations to include, but not be limited to the following:

25.4.1. During preliminary examination of Bids

http://www.timeanddate.com/worldclock/city.html?n=69
25.4.1.1. Absence of Bid form(s), change in the wording or lack of signature on key portions of the Bid form when this is clearly required. Any change in wording that is consistent with the standard format of the Bid form(s) is not a material deviation;

25.4.1.2. The Bidder indicates in the Bid that they do not accept important contract conditions, i.e. related to Force Majeure, Applicable Law, Delivery Schedule, Payment Terms, General Conditions of Contract and Limitation of Liability;

25.4.1.3. Non submission of non-historical documents (documents that should be specifically prepared by the Bidder in response to this RFP) by the bid submission deadline.

25.4.1.4. Non-eligibility of the Bidder;

25.4.1.5. Financial information is included in the Technical Bid.

25.4.2. During technical evaluation of Bids and qualification of Bidders:

25.4.2.1. Bids do not reach the minimum threshold on technical score.

25.4.2.2. The Bidder does not meet the minimum conditions for qualification.

25.4.3. During Financial evaluation of Bids:

25.4.3.1. The Bidder does not accept the required price correction in accordance to Section I: Instructions to Bidders, clause 26.1.3

25.4.3.2. Required price components are missing;

25.4.3.3. The Bidder offers less quantity than what is required

25.5. If a Bid is not substantially responsive to the Bidding documents, it shall be rejected by UNFPA and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

26. Non-conformities, errors, and omissions

26.1. Provided that a Bid is substantially responsive:

26.1.1. UNFPA may waive any non-conformities or omissions in the Bid that do not constitute a material deviation.

26.1.2. UNFPA may request the Bidder to submit the necessary information or documentation within a reasonable period of time to rectify non-material non-conformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.

26.1.3. UNFPA shall correct arithmetical errors on the following basis:

26.1.3.1. If there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail, and the line item total shall be corrected, unless in the opinion of UNFPA there is an obvious misplacement of the decimal point in the unit price. In that case the line item total as quoted shall govern, and the unit price shall be corrected;

26.1.3.2. If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected.
27. Evaluation of Bids (15)

27.1. The evaluation of the Bids will be carried out in a two-step process by an evaluation panel, with evaluation of the Technical Bid being completed prior to any Financial Bid being opened and compared.

27.2. The Financial Bid will be opened only for those Bidders, where Technical Bids reach a minimum score of [70%] and whom have fulfilled the supplier qualifications. The total number of points a Bidder may obtain for Technical and Financial Bids is 100 points.

27.3. Information relating to the examination, evaluation, comparison, and post-qualification of Bids and recommendation of contract award shall not be disclosed to Bidders or any other person not officially concerned with such process until the contract award is published.

27.4. Any effort by a Bidder to influence UNFPA in the examination, evaluation, comparison, and post-qualification of the Bids or contract award decisions may result in the rejection of its Bid.

27.5. Notwithstanding from the time of Bid opening to the time of contract award, if any Bidder wishes to contact UNFPA on any matter related to the Bidding process, it should do so in writing.

28. Technical evaluation (16)

28.1. The Technical Bid is evaluated on the basis of its responsiveness to the Terms of Reference shown in Section II, the Technical Bids submitted by the Bidders and the evaluation criteria published below.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Technical approach and methodology – understanding nature and scope of work</td>
<td>100</td>
<td></td>
<td>25%</td>
<td></td>
</tr>
<tr>
<td>2. Implementation (work) plan and management plan</td>
<td>100</td>
<td></td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td>3. Specific experience and expertise relevant to the assignment</td>
<td>100</td>
<td></td>
<td>15%</td>
<td></td>
</tr>
<tr>
<td>4. Customer Satisfaction/Quality Programme of the Company</td>
<td>100</td>
<td></td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td>5. Organization and staffing</td>
<td>100</td>
<td></td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td>GRAND TOTAL ALL CRITERIA</td>
<td>500</td>
<td></td>
<td>100%</td>
<td></td>
</tr>
</tbody>
</table>

28.2. Scoring Scale System

28.2.1. The following scoring scale system will be used by the technical evaluation panel to conduct the Technical Bid evaluation objectively.
Degree to which the Terms of Reference requirements are met based on evidence included in the Bid submitted | Points out of 100
---|---
Significantly exceeds the requirements | 90 – 100
Exceeds the requirements | 80 – 89
Meets the requirements | [60 / 70] – 79
Partially meets the requirements | 1 – [59 / 69]
Does not meet the requirements or no information provided to assess compliance with the requirements | 0

29. Supplier qualification requirements (17)

29.1. The responses from the Bidders compared to SECTION VI – ANNEX C: BIDDER IDENTIFICATION FORM and SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE of this document will be evaluated based on the criteria provided below to assess the degree of Bidder qualification for the proposed contract.

<table>
<thead>
<tr>
<th>Number</th>
<th>Supplier Qualification Parameter</th>
<th>Bid is acceptable? (YES/NO)</th>
<th>Justification</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Legal and regulatory requirements</td>
<td>UNFPA shall examine the Bid to confirm that it does not contain any material deviations, reservation, or omission related to the General Conditions of Contracts (Section III)</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Bidder is established as a company and legally incorporated in the country</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Bidder is not a banned or suspended supplier</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

29.2. Notwithstanding anything stated above, UNFPA reserves the right to assess the Bidder’s capabilities and capacity to execute the services satisfactorily before deciding on award.

29.3. Even though the Bidders may meet the above qualifying criteria, they can be subject to disqualification if they have made misleading or false representations in the forms, statements and attachments submitted in proof of the qualification requirements, and/or have a record of poor performance such as: not properly completing contracts, inordinate delays in completion, litigation history, financial failures, etc.

30. Financial evaluation (18)

30.1. The Financial Bid will only be evaluated if the Technical Bid achieves the minimum score as indicated in clause 27.2 and is considered qualified through the supplier qualification process described in clause 29. Proposals failing to obtain this minimum technical threshold or those
which will not be considered qualified through the supplier qualification process will not be eligible for further consideration.

30.2. The Financial Bid is evaluated on the basis of its responsiveness to the Price Schedule Form SECTION VI – ANNEX E: PRICE SCHEDULE FORM. The maximum number of points for the Financial Bid is 100. This maximum number of points will be allocated to the lowest price. All other Financial Bids will receive points in inverse proportion according to the following formula:

\[
\text{Financial Score} = \frac{\text{Lowest Bid (})}{\text{Bid being Scored (})} \times 100 \text{ (Maximum Score)}
\]

31. **Total score (19)**

31.1. The total score for each Bidder will be the weighted sum of the technical score and financial score. The maximum total score is 100 points.

\[
\text{Total Score = [50-70\%] Technical Score + [50-30\%] Financial Score}
\]

**F. AWARD OF CONTRACT AND FINAL CONSIDERATIONS**

32. **Award of Contract**

32.1. UNFPA intends to award the Contract for Professional Services to the Bidder(s) that obtains the highest combined score of the Technical and Financial evaluation.

32.2. UNFPA reserves the right to make multiple arrangements for any item(s) where, in the opinion of UNFPA, the Bid winner cannot fully meet the delivery requirements or it is deemed to be in UNFPA’s best interest to do so. Any arrangement under this condition shall be made on the basis of the highest combined scoring Bid, the second-highest, etc.

33. **Rejection of Bids and annulments**

33.1. UNFPA reserves the right to reject any Bid if the Bidder has previously failed to perform properly or on time in accordance with previous contracts/purchase orders or if the Bidder from UNFPA’s perspective is not in a position to deliver pursuant to the contract.

33.2. UNFPA reserves the right to annul the RFP and reject all Bids at any time prior to award of the contract without thereby incurring any liability to the affected Bidder(s) or any obligation to provide information.

33.3. Bidders waive all rights to appeal against the decision made by UNFPA.

34. **Right to vary requirements and to negotiate at time of award**

34.1. At the time of award of the contract UNFPA reserves the right to vary the quantity of goods and/or services specified in the RFP by up to 20% without any change in hourly/daily or any other rates or prices proposed by the Bidders or other terms and conditions.

34.2. UNFPA reserves the right to negotiate the price with the Bid winner before awarding the contract to ensure that the Financial Bid is competitive on all aspects of the price.

34.2.1. The purpose of negotiations of offers selected based on the ‘cumulative analysis methodology’ is to ensure that the technical proposal is in line with requirements and that the financial proposal is competitive on all aspects of the price.
34.2.2. In the negotiations, any deficiency in the offer will be pointed out to the supplier. The supplier will be allowed to make adjustments in the proposal in order to improve and more clearly specify the contents of the offer. However, under no circumstances shall the requirements (Terms of Reference/specifications) be changed.

35. Signing of the Contract
35.1. The procurement official will send the successful Bidder(s) the contract for professional services for a fixed contract value, which constitutes notification of award. Successful Bidder(s) shall sign and date the contract, and return it to UNFPA within 10 calendar days of receipt of the contract. To facilitate the process of signing the contract, Bidders are expected to have reviewed the template of Contract for Professional Services, found in SECTION VII – ANNEX A: TEMPLATE OF CONTRACT FOR PROFESSIONAL SERVICES of the Bidding documents prior to submitting a Bid. The successful bidder shall deliver the services and/or goods in accordance with the delivery schedule outlined in the Bid/ Contract only after both parties sign the contract.
35.2. UNFPA reserves the right to discontinue the contract if the supplier’s performance is not satisfactory to UNFPA.

36. Publication of Contract Award
36.1. UNFPA will publish the following contract award information on United Nations Global Marketplace http://www.ungm.org, unless it is deemed to be in the interest of UNFPA no to do so: Purchase Order reference Number, Description of the Goods or Services procured, Beneficiary Country, Supplier Name and Country, Contract amount and the issue date of the contract/purchase order.

37. Payment Provisions
37.1. UNFPA’s policy is to pay for the performance of contractual services rendered or to effect payment upon the achievement of specific milestones described in the contract.

38. Bid protest
38.1. Bidder(s) perceiving that they have been unjustly or unfairly treated in connection with a solicitation, evaluation, or award of contract may complain to the UNFPA Head of the Business Unit [Ms. Jacqueline Mahon, UNFPA Representative] at [mahon@unfpa.org]. Should the supplier be unsatisfied with the reply provided by the UNFPA Head of the Business Unit, the supplier may contact the Chief of the Procurement Services Branch at procurement@unfpa.org.

39. Documents establishing sustainability efforts of the Bidder
39.1. Currently UNFPA is requesting information on environmental and social policies and related documentation with Bids submitted by prospective suppliers. UNFPA is incorporating environmental and social criteria considerations into the evaluation process, such as adherence to Global Compact requirements (more information can be accessed here, http://www.unglobalcompact.org/, or by contacting Procurement Services Branch at procurement@unfpa.org). UNFPA encourages suppliers to consider joining the UN Global Compact and to look into other ways to help reduce their environmental impact now.
SECTION II: TERMS OF REFERENCE (TOR)

1. Background

Maternal mortality is unacceptably high. Globally about 830 women die every day from pregnancy- or childbirth-related complications. Almost all these deaths occurred in low-resource settings, and most could be prevented. Most maternal deaths in Zanzibar occur during child birth and in the immediate postnatal period. Although progress has been made in reduction of maternal mortality around the globe between 1990 – 2015, some countries in Sub Saharan Africa such as Tanzania did not achieve the MDGs and their maternal mortality ratio remains high at 454/100,000 livebirths (data source). Like Tanzania mainland, Zanzibar also has high maternal mortality ratio with the current level of 350/100,000 live births (Census 2012) and the trend is not stable for example Facility based MMR increased from 187/100,000 LB in 2014 to 236/100,000LB in 2015. Unlike in other countries most maternal deaths in Zanzibar occur at health facilities due to the fact that more than 95% of population residing within 5km from the closest health facility.

Zanzibar has made a significant stride in reducing infant mortality from 54/1000 Live Births in 2010 to 45 deaths/1000 Live Births in 2015 however, neonatal mortality has not declined (28 neonatal deaths/1000 live births in 2010 as compared to 29 neonatal deaths/100live births in 2015/2016) and there are indications that the rate may rise if concrete and concerted actions are not taken. Reduction in neonatal deaths is critical for achieving significant reduction in infant mortality since neonatal deaths contribute to 62% of infant mortality in Zanzibar. Preventable perinatal complications such as birth asphyxia and neonatal sepsis contribute significantly to neonatal deaths.

Reduction of maternal and child mortality has gained a global interest since 2000 as evidenced by the MDG targets (MDG4 and 5), Sustainable Development Goals and the Global Strategy for Women’s, Children’s and Adolescents’ Health which assert that it is possible to accelerate reduction in these deaths, Reduction of Maternal and Newborn Mortality is one of the key priorities of the RGoZ and is featuring in most developmental documents including Zanzibar Strategy for Growth and Reduction of Poverty (ZSGRP) and Health Sector Strategic Plan III and the Roadmap to accelerate reduction of maternal, newborn, and child health (2010 – 2015) just to mention a few.

Underutilization of some services like family planning and postnatal care, delays in seeking and receiving quality emergency obstetric care (EmONC) are believed to contribute significantly to maternal and perinatal morbidity and mortality. Regular monitoring and assessment of performance indicators and identification of bottlenecks in seeking and providing emergency obstetric and newborn care is critical in for reducing the current high mortality rates on the isles.

II Context

The maternal and neonatal mortality in Zanzibar are still very high despite very high ANC coverage and excellent network of health facilities including those providing BEmONC. Like in other countries, most maternal deaths in Zanzibar occur during child birth and in the immediate postnatal period. The major direct causes of maternal mortality (facility based evidence) are the same worldwide, which include hemorrhages, hypertensive disorders of pregnancy, obstructed labour, infections and unsafe abortions. There is no mechanism at HIMS/MOH to properly monitor EmONC signal function. Among
the factors attributed to the mortality situation is low utilization of health facilities and skilled birth attendants at the time of birth which has not shown significant improvement for more than a decade. High risk pregnancies are common in Zanzibar due to low utilization of family planning services among others. Although severe shortage of human resource for provision of MNC health services which is apparent in most health facilities is attributed to the observed quality of most health services, other factors compounding to the current situation is a subject of further exploration.

EmONC assessment conducted in 2012, by the Ministry of Health Zanzibar in collaboration with development Partners showed that most primary health care facilities have some of the signal function of EmONC and 33% of them met the requirements for EmONC services.

III  Purpose of the study

The study is aiming at assessing the current working environment for EmONC services delivery, health workers’ practices and bottlenecks in delivering EmONC so as to inform interventions for improving access, availability and quality of Emergency Obstetric and Newborn Care (EmONC) and other related MNH services at selected health facilities in Zanzibar. The study will assess the progress made on EmONC service provision since 2012 and identify strengths and gaps and make recommendations for improvement

Specific Objectives
The specific objectives of the comprehensive EmONC study will be:

- To assess the current health professional staffing levels in EmONC health facilities (public and private) through review of the recent HRH situation analysis report and determine health professional knowledge, skills and attitude related to maternal and newborn care. To assess the availability of essential equipment, medicines other supplies required for the provision of preventive and curative maternal and newborn care.
- To determine the availability and utilization of guidelines, protocols and or SOPs in providing EmONC services
- To establish workload in antenatal clinic, delivery, postnatal and neonatal care.
- To assess quality of maternal services during pregnancy labor/delivery and immediate postnatal care
- To assess quality of newborn and child care services provided in sampled health facilities.
- To assess the functionality of referral system between the lower and higher level health services in the region (communication/ transport situation, telephone, radio call, ambulance, public transport, referral and feedback forms etc)
- To assess routine HMIS data and determine its usefulness in deriving key maternal and newborn health indicators.

IV. Process and methodology

Scope and coverage:
The study will include all health facilities (174) in Zanzibar that provide maternal newborn and child health services, both public and private.

Data collection procedures:
The assessment will employ both quantitative and qualitative data collection methods.
The Lead Consultant will develop an inception note with appropriate methodology to respond to the specific objectives of this study which need to be agreed upon by stakeholders prior to its application in the field. All study instruments will be in English. The consultant will be responsible for:

Conducting a desk review of relevant policies, strategies, studies, service guidelines, reports and reporting tools, work plans and other relevant literature related to the provision of quality EmONC;

Undertaking in-depth interviews and observational assessment of the technical and operational capacity of the staff and management of the EmONC facilities. The assessment will include but not limited to the analysis of both staff skills and coordination of service delivery. Conduct in-depth assessment of health facilities support services including physical infrastructure, staff, and availability of medicines, equipment and supplies and effectiveness of supply chain management.

Use approved checklist to systematically assess maternal and newborn case management, which includes assessing essential case management practices of women in labor and during delivery, care provided to newborn at birth including neonatal resuscitation, monitoring of babies and evaluate the appropriate use of medicines and equipment.

Assess functionality and deficiency in Sick Newborn Case Management, especially premature babies and develop immediate, medium term and long term actions to improve Newborn Intensive Care Unit. Assess the policies and organization of EmONC services including assessing the existence, quality and use of relevant national and hospital policies, guidelines and other tools in the providing EmONC. Conduct interviews with the staff, pregnant and post-natal women to obtain their opinions on case management, organizational aspects of care, and services from the perspective of individual care providers and service users respectively.

Assess Quality Improvement Practices in EmONC/Neonatal ICU (NICU). Assess how existence and functionality of feedback mechanism between the facility’s staff and managers and how actions for quality improvement are implemented.

**Ethical considerations:**

Upon receiving the inception report the MoH will expedite the process of getting the necessary ethical clearance from the research board. The national, zonal and district authorities will provide introductory letters to the research team. The consultant is obliged to follow human research best practices which include equal chance in and voluntary participation informed (oral) consent. Privacy and confidentiality of participants and information shared. The research team will identify relevant mechanisms to respond to any event that happen during the interview/discussion session.

**NB:**

The study should be completed and a preliminary report submitted to MoH within 10 weeks from the date of the contract. To save time and resources it is recommended that computer data entry and field activities are carried out simultaneously. MoH will closely follow up on the study progress. Regular contact will be made with Lead Consultant to assure that the work is progressing according to the agreed timelines and necessary adjustments are made in a timely manner.

In week 10, MoH in collaboration with other partners will organize a meeting with stakeholders to discuss the study findings and agree on recommendations and programmatic actions.
The findings of the study will be disseminated during week 10 by the Lead Consultant and other members of the research team.

**Stakeholders’ participation**

MoH will form a Task Force comprising of members from within the ministry and from Development Partners to provide necessary technical and operational assistance. Zonal and district health authorities will facilitate data collection by study team in their respective areas.

**Accountability**

The Lead Consultant, as the research team leader, is responsible for supervision of the entire research process. The responsibilities include the following:-

V. **Key activities**

Review of relevant documents to inform design of the survey including analytical framework and proposed report outline.  
Prepare inception report and presentation to RMNCH TWG  
Review Rapid Assessment Tools (RAT) and data analysis framework for the health facilities assessment (Newly generic revised EmONC Assessment tool)  
List and Selection of facilities.  
Preparing a time table and informing health facility about the survey and date of visit.  
Arranging logistics and other preparations for the survey  
Training of the research assistants, particularly with the procedures and approach of the interviews so that the research is conducted in a standardized manner.  
Coordinating field data management.  
Debriefing after field work (data collection) at facility, district and regional level  
Data management and report writing.  
Share with MNCH TWG for inputs  
Dissemination of survey findings to stakeholders  
Submit preliminary and final reports of good quality.

VI. **Expected Output**

By the end of the assignment the following outputs will be expected to submit:  
Inception report.  
Short summary of pre-test findings.  
A field report (end of week 5)  
A preliminary report (end of week 8)  
A final report. (end of week 9)  
A report of the dissemination meeting (end of week 10)  
Data set in electronic format (SPSS, STATA or recognized data management software)  
One (1) printed and one (1) electronic copy of the draft study report  
Two (2) printed and one (1) electronic copies of the final report incorporating inputs from national authorities and other stakeholders  
Recommendations for next steps: Implementation and further research in an action plan
VII. Timeframe/Duration and key milestones

The duration of this consultancy is 30 working days and the assignment should not exceed 3 months. This includes the review of pertinent project documents, existing data, conduct of research design, analysis of the results, drafting of the report, dissemination of results to stakeholders and submission of the final report.

- Week 1: Inception report and finalization of research methodology and tools.
- Week 2: Orientation of research assistants, pre-testing and revision of research tools.
- Week 3 and 4: Field data collection in the 10 districts.
- Week 5: Data entry and field report.
- Week 6 and 7: Data analysis and report writing
- Week 8: Submission of Preliminary Study Report and presentation of key findings to the technical committee.
- Week 9: Submission and sharing of Final Study Report with stakeholders.
- Week 10: Dissemination of study findings.

VIII. Qualifications

The UNFPA is seeking to procure the services of a suitable applicant who have at least Master’s degree in the field of public health, social sciences or any other related academic qualifications. He/she must have at least seven years’ experience and knowledge on study area and in conducting assessment. She/he must have proven experience/knowledge on reproductive health and gender and should be self-driven and self-managing, with good inter-personal skills. Knowledge on computer applications in MS word, Excel and Power point, Communication skills is a must. Knowledge and experience of the Zanzibar context and basic Swahili is essential and also should be excellent on analytical and report writing skills.

The Lead Consultant should have the following characteristics:-
- Be a holder of Msc or Mmed in Obstetrics/gynaecology, Midwifery, Public Health or Social Sciences.
- Extensive experience or extra-training in public health or social sciences.
- Proven and documented expertise in similar research assignment
- Conversant with data analysis software (SPSS, STATA).
- Able to deliver the results within the set timelines
- Excellent knowledge of English and Kiswahili (oral and written)
- Previous experience of working in the health sector and familiarity with Zanzibar socio-cultural norms and beliefs will be an added advantage.

The Curriculum Vitae of the Lead Consultant and other members should be provided.

Research assistants should be people from the medical profession- medical doctors, assistant medical officers, clinical officers, nurses and / or public health professionals. These should be individuals with previous experience in field research. The Consultant will work with MoH/ IRCHP to identify research assistants to assist with data collection.

IX. Remuneration

The payment will be divided in three instalments:
- 40% upon acceptance of the inception report by UNFPA Country Representative
- 30% upon acceptance of the draft report by UNFPA Country Representative
- 30% upon acceptance of the final report and all other required documents by UNFPA Country Representative

X. Reimbursement of expenses

UNFPA/TZA/RFP/2017/002
Program-related expenses like travel, communications, photocopying and printing, etc. will be reimbursed based on pre-approved budgets in line with UNFPA financial regulations.

XI. Additional information

Road Map to accelerate reduction of Maternal Newborn and Child Health services 2009 - 2015
Maternal and Newborn Health assessment (EmONC) and Action Plan
Essential Health Care Package
Health Sector Strategic Plan II (2007 - 2012) and III (2013 -
HMIS Bulletins
Health Performance Reviews
SDP survey - 2015
Any other relevant document.

In case of need for clarifications please write to the Bid Officer via email tanzania.office@unfpa.org . All responses to questions asked will be posted in the website next to the bid documents. As indicated in the Bid RFP sealed bids separated into (1) Technical proposal and (2) Financial Proposal marked “SUPPLY OF CONSULTANCY SERVICES TO UNDERTAKE EmONC STUDY IN ZANZIBAR” (and each sealed separately) should be submitted to the following address by 12th October 2017 by 4:00pm Tanzanian Time.

BID CENTRE
UNFPA Tanzania Country Office
P.O. Box 9182, Barack Obama Drive Plot 11, Seaview
Dar es Salaam

UNFPA is an equal opportunity employer.
SECTION II – ANNEX A: INSTRUCTIONS FOR PREPARING TECHNICAL BID

The Technical Bid should be concisely presented and structured in the following order to include, but not necessarily be limited to, the following information:

1. Brief description of the firm and the firm’s qualifications: providing information that will facilitate our evaluation of your firm/institution’s substantive reliability, such as catalogues of the firm, and financial and managerial capacity to provide the services.

2. Your firms’ understanding of the requirements for services and the objective of this project, including assumptions: Include any assumptions as well as comments on the data, support services and facilities to be provided as indicated in the TOR or as you may otherwise believe to be necessary.

3. Proposed Approach, Methodology, Timing and Outputs: any comments or suggestions on the TOR, as well as your detailed description of the manner in which your firm/institution would respond to the TOR. You should include the number of person hours/days in each specialization that you consider necessary to carry out all work required.

4. Proposed Team Structure: The composition of the team that you would propose to provide to the assignment, and the work tasks (including supervisory) which would be assigned to each. An organogram/organization chart illustrating the reporting lines, together with a description of such organization of the team structure should support your Bid.

5. Proposed Project Team Members: attach the curriculum vitae of the senior professional member of the team and members of the proposed team.

6. Detailed description of your proposed deliverables.

7. Detailed project plan (Gantt chart) showing the required resources and support from your firm as well as from UNFPA.

8. Detailed description of the technical specifications of your Bid.

9. A list of tasks which are out-of-scope versus in-scope.

10. Why you would be qualified for this project (Similar reference deliverables, ideally with live examples).

11. UNFPA requests Bidders to submit information on environmental and social policies and any related documentation in their Bid.

12. Copies of current certificates such as GMP/quality, FSC/CPP, manufacturer’s ISO certificate for any product, manufacturer’s CE certificate, USA 510k, Japan QS standard, etc. as and if applicable

13. All standard forms as explained under clause Section I: Instructions to Bidders, clause 16

Bidder(s) should not include any information or indications related to their Financial Bid in their Technical Bid. Such action will definitely lead to disqualification of entire Bid.

UNFPA/TZA/RFP/2017/002
SECTION III: GENERAL CONDITIONS OF CONTRACT

(23)

UNFPA’s General Conditions of Contract are available through the links below as well as attached as a separate PDF document in this RFP. [Select the appropriate version based on the estimated procurement spend for this Bid process & the type of goods and/or services being procured; delete the other options not utilized]

<table>
<thead>
<tr>
<th>De Minimis Contracts (Low value Contracts)</th>
<th>For contract/PO values below USD 100,000, covering both goods and/or services</th>
<th>English</th>
<th>French</th>
<th>Spanish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provision of Goods</td>
<td>For contract/PO values equivalent or over USD 100,000, covering goods</td>
<td>English</td>
<td>French</td>
<td>Spanish</td>
</tr>
<tr>
<td>Provision of Services</td>
<td>For contract/PO values equivalent or over USD 100,000 covering services</td>
<td>English</td>
<td>French</td>
<td>Spanish</td>
</tr>
<tr>
<td>Provision of Mixed Goods &amp; Services</td>
<td>For contract/PO values over equivalent or over USD 100,000 covering mixed goods and services</td>
<td>English</td>
<td>French</td>
<td>Spanish</td>
</tr>
</tbody>
</table>
## SECTION IV: UNFPA SPECIAL CONDITIONS OF CONTRACT

(24)

[Delete any clause(s) that do not apply/also add new special conditions based on the business requirements – delete this text once completed]

<table>
<thead>
<tr>
<th>CONTRACT RATES</th>
<th>The rates charged for the services performed shall not be adjustable. [Delete if not applicable/or amend as applicable]</th>
</tr>
</thead>
<tbody>
<tr>
<td>[Delete if not applicable]</td>
<td>A Performance Security [insert “shall” or “shall not” be required].</td>
</tr>
<tr>
<td>[If a Performance Security is required, insert]</td>
<td>“The performance security in original shall be submitted within [insert number; e.g. ten (10)] working days from the date of the contract. The amount of the performance security shall be [insert percentage] % of the estimated expenditure. [The percentage varies according to UNFPA’s perceived risk and impact of non-performance by the supplier; 10% is used under normal circumstances].</td>
</tr>
<tr>
<td></td>
<td>The performance security shall be unconditional and irrevocable and in the form of either:</td>
</tr>
<tr>
<td></td>
<td>• An unconditional bank guarantee</td>
</tr>
<tr>
<td></td>
<td>• A demand draft</td>
</tr>
<tr>
<td></td>
<td>• A cashier’s check</td>
</tr>
<tr>
<td></td>
<td>• A certified check</td>
</tr>
<tr>
<td>PERFORMANCE SECURITY</td>
<td>In the event of successful Bidders submitting the performance security in the form of a check or demand draft in favor of UNFPA, such documents shall be accompanied by a signed statement from the issuing bank on its letterhead indicating the validity period and confirming irrevocability of the check or demand draft during the required period. Banks issuing performance securities must be acceptable to the UNFPA comptroller, i.e. banks certified by the central bank of the country to operate as commercial bank.</td>
</tr>
<tr>
<td>[Delete if not applicable]</td>
<td>The performance security shall be denominated in the currency of payment of the contract, in accordance with their portions of the contract price, and shall have a validity period of [insert number of days; typically 45 days after the date of completion indicated in the contract] days. UNFPA reserves the right to request an extension of the performance security.</td>
</tr>
<tr>
<td></td>
<td>Discharge of the performance security shall take place upon expiration of the performance security or upon confirmation of receipt of the goods/services by the recipient. The performance security shall then be returned to the successful Bidder by UNFPA.</td>
</tr>
<tr>
<td></td>
<td>UNFPA will normally require a performance security or other suitable security arrangement in accordance to SECTION VII – ANNEX C: PERFORMANCE SECURITY [Delete if not applicable]</td>
</tr>
</tbody>
</table>
| **WARRANTY**  
[Delete if not applicable] | The warranty period shall be [insert amount in numbers] months after delivery of goods. Details on warranty services required are included in the TOR. [Delete if not applicable] |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>GOODS AND SERVICES DEFINED</strong></td>
<td>Goods are hereinafter deemed to include, without limitation, equipment, spare parts, commodities, raw materials, components, customized and standard software as required, intermediate products and products the successful Bidder is required to supply under the contract. Services are to include design, installation and commissioning, training services, technical assistance and warranty services as required to supply in the contract.</td>
</tr>
</tbody>
</table>
| **AFTER-SALES SERVICES**  
[Delete if not applicable] | [If applicable describe the specifics of the expected after-sales services.] |
| **PROCUREMENT LIABILITY**  
[Delete if not applicable] | UNFPA is acting as a procurement agency on behalf of an external client. Any financial liability as a result of the order expressed or implied therefore lies with the corresponding client. |
| **KEY PERFORMANCE INDICATORS** | Successful Bidder’s performance will be monitored and evaluated by UNFPA on a [half-yearly or yearly – select appropriate and delete other] basis to enable the assessment on the effectiveness, efficiency and/or consistency of goods/services provided. The results of the evaluation will be communicated to the supplier to enable improvements. An extension of the contract will take into consideration results of performance evaluation(s). The evaluation will be based on, but not limited to, the following key performance indicators: 
**Goods:**
- Adherence to specifications, including quality and quantity
- Overall communication and responsiveness, e.g.,
  - Timely acknowledgement and processing of queries, RFQ, PO
  - Proactively updating delivery information with UNFPA, including UNFPA’s order tracking system (ETD, ETA, ATD, ATA, inspection dates etc.).
  - In case of delivery delay, proactively communicating with buyers on mitigation measures
**Services:**
- Expected output achieved
- Satisfactory level of quality and technical competence
- Effective and timely communication and professionalism
**Goods and Services:**
- Timely delivery of goods and services based on client requirements
- Satisfactory level of quality, technical competence, and management of post-delivery issues (if applicable) |
- Effective and timely communication and documents handling
- Adherence to contractual agreement (Purchase Order, contract, LTA terms and conditions)

Key performance indicators may be modified and/or added during the validity of this contract.

### PAYMENT TERMS

UNFPA’s policy is to pay for the performance of contractual services rendered and/or to effect payment upon the achievement of specific milestones described in the contract.

UNFPA’s policy is not to grant advance payments except in unusual situations where the potential supplier, whether a private firm, non-governmental organization or a government or other entity, specifies in the Bid that there are special circumstances warranting an advance payment. UNFPA will normally require a bank guarantee or other suitable security arrangement in such cases.

Any request for an advance payment is to be justified and documented, and must be submitted with the Financial Bid. The justification shall explain the need for the advance payment, itemize the amount requested and provide a time schedule for utilization of said amount. Information about your financial status must be submitted, such as audited financial statements at 31 December of the previous year and include this documentation with your financial bid. Further information may be requested by UNFPA at the time of finalizing contract negotiations with the awarded Bidder.

### ADVANCE PAYMENT

[Delete if not applicable]

An advance payment of [Insert percentage usually 10%] of the contract will be made against presentation of a bank guarantee per SECTION VII – ANNEX B: BANK GUARANTEE FOR ADVANCE PAYMENT.  
[Delete if not applicable]

### REPORTING

[Delete if not applicable]

In addition to any already described condition, for contracts with an annual value greater than USD 200,000, suppliers must provide annual internal control attestation reports prepared by independent auditors based on recognized standards, such as the International Standard on Assurance Engagements (ISAE) 3402, Assurance Reports on Controls at a Service Organization, or the Statement on Standards for Attestation Engagements (SSAE) 16, Reporting on Controls at a Service Organization, to give UNFPA reasonable assurance on the adequacy of the design and operating effectiveness of the controls in place over the services provided to UNFPA. The services provided to UNFPA are in turn subcontracted by the service provider, attestation reports should also be obtained for the concerned subcontractors.

### LIQUIDATED DAMAGES

[Delete if not applicable; i.e. if lack of timely delivery will not affect adversely the programme]

In the event of a Contract being issued and in case the Vendor fails to deliver/perform the services in accordance to the milestones stipulated in the Contract and/or Purchase Order, UNFPA reserves the rights to claim liquidated damages from the Vendor and deduct [XX%] [typically between 1% and 3% please see note below] of the value of the services pursuant to the Purchase Order per additional week of delay, up to a maximum of 10% of the value of the Purchase Order. The payment or
deduction of such liquidated damages shall not relieve the Vendor from any of its other obligations or liabilities pursuant to any current Contract or Purchase Order.

Please remove before issuing the invitation to bid: *Guidance – Liquidated damages (LD) in most cases should never represent more than 10% of the contract value. The percentage of the LD should be estimated based on the impact and cost that a potential delay could have on the programme. LDs are not a punishment of the vendor but a compensation for the consequences / damage caused by the late delivery
SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS

1. Legal and regulatory requirements
   1.1. This will be judged based on the bid confirmation form submitted by the Bidders. Special consideration will be given to the Bids not suggesting any alternative or suggesting alternatives that are fully acceptable to UNFPA. Bids should clearly indicate where the Bidder does not accept, the reason(s) for the non-acceptance, and the alternative provision, for each of the terms of the RFP as well as the UNFPA General Conditions of Contracts: [De Minimis Contracts, Provision of Goods, Provision of Goods and Services, Provision of Services – select appropriate and delete others]. (For this, use SECTION VI – ANNEX B: BID SUBMISSION FORM)

2. Legal status of the Bidder
   2.1. Technical Proposals from the Bidders should provide evidence that the Bidder is established as a company and legally incorporated in the country; e.g. through provision of certification of incorporation or other evidence (this is not required for companies already registered in national, regional or international Stock Exchanges. However, evidence on such registrations should be provided)
   2.2. [Insert if applicable; delete otherwise] Copy of valid manufacturing license from the country of manufacturing and/or a copy of company registration in the country of operation demonstrating that is duly authorized to supply these goods/services to the country of destination
   2.3. [Insert if applicable; delete otherwise] In the case of a Bidder not doing business within the country of destination, the Bidder is or will be represented by an agent in the country that is equipped and able to carry out the supplier’s maintenance, training, repair and spare parts-stocking obligations prescribed in the SECTION I: INSTRUCTIONS TO BIDDERS and SECTION II:

3. Bidder’s eligibility
   3.1. Technical Proposals from the Bidders should provide written confirmation that they are not listed in any of the banned/suspended supplier lists. (SECTION VI – ANNEX B: BID SUBMISSION FORM)
   - Listed as suspended or removed by the United Nations Procurement Division (UNPD);
   - Declared ineligible by other organizations of the United Nations through the disclosure of the ineligibility or listing as suspended on United Nations Global Marketplace Vendor Ineligibility list posted on the United Nations Global Market Place (UNGM);
   - Included on the UN 1267 list issued by the Security Council resolution 1267 that establishes a sanctions regime to cover individuals and entities associated with Al-Qaida and/or the Taliban;
   - Debarred by the World Bank Group in accordance with the WB Listing of Ineligible Firms & Individuals and the WB Corporate Procurement Listing of Non-Responsible Vendors.
4. [Mandatory to include if procurement expenditure is estimated to surpass the USD 100,000 annual threshold; *if desired can also be included on lower threshold if not applicable delete*]

**Financial stability**

4.1. Financial stability of the Bidders will be judged based on the ratios such as current ratio, quick ratio and debt ratio. Bidders are requested to provide key financial ratios using the table below with their audited financial statements to support the statements. The financial ratios should cover key financial stability ratios over a five-year period, including those mentioned in the table below.

[Update the years according to the year in which the Bid is posted: *delete this text afterwards*]

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Current ratio</td>
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<td></td>
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<tr>
<td>Quick ratio</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Debt ratio</td>
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</tr>
<tr>
<td>............</td>
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</tbody>
</table>

4.2. Evidence that the Bidder has successfully completed at least one similar contract/LTA within the last five years for supply of goods or services as offered.

4.3. Provide contact details of commercial banks and names of contact persons from whom UNFPA could seek feedback regarding financial stability.

5. [Mandatory to include if procurement expenditure is estimated to surpass the USD 100,000 annual threshold; *if desired can also be included on lower threshold if not applicable delete*]

**Experience and Technical Capacity**

- Company’s managerial capabilities
- Evidence for quality assurance systems in place
- Bidder must have delivered similar services satisfactorily to UN or similar organizations during the last three years, and the services should have been delivered with no negative performance reports
- References in support of the satisfactory delivery of services specified above
- Data to support that the Bidder has capacity to perform the services that will be issued pursuant to the contract and complete the deliverables within the stipulated delivery period
- [*Insert if applicable; delete otherwise*] Availability of spare parts and after-sales services for the equipment in the Bid in the Beneficiary’s Country (ies).
Below find an overview of the attached Bidding and returnable forms required for the RFP.

<table>
<thead>
<tr>
<th>Description</th>
<th>Status</th>
<th>Preferred file for submission</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annex A: Bid Confirmation Form</td>
<td>Mandatory</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex B: Bid Submission Form</td>
<td>Mandatory</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex C: Bidder Identification Form</td>
<td>Mandatory</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex D: Bidder’s Previous Experience</td>
<td>Mandatory</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex E: Price Schedule Form</td>
<td>Mandatory</td>
<td>PDF &amp; Excel</td>
</tr>
<tr>
<td>Annex F: Joint Venture Partner Information Form</td>
<td>Choose an item.</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex G: Checklist of Bid Forms</td>
<td>Not Applicable</td>
<td>Not Applicable</td>
</tr>
</tbody>
</table>
# SECTION VI – ANNEX A: BID CONFIRMATION FORM

[Complete this page and return it prior to bid opening]

<table>
<thead>
<tr>
<th>To: UNFPA [Insert name of Office]</th>
<th>Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>[Insert name of Procurement Official]</td>
<td>Email: [Insert E-mail of Procurement Official]</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>From: [Insert Company Name]</th>
</tr>
</thead>
<tbody>
<tr>
<td>[Insert Contact person from Company]</td>
</tr>
<tr>
<td>[Insert Telephone number]</td>
</tr>
<tr>
<td>Insert E-mail address of contact person</td>
</tr>
<tr>
<td>[Insert Postal address of Company]</td>
</tr>
</tbody>
</table>

| Subject: UNFPA/CCC/RFP/YY/NNN |

☐ YES, we intend to submit a bid in response to the above mentioned RFP.

☐ NO, we are unable to submit a bid in response to the above mentioned RFP due to the following reason(s):

( ) The requested products and/or services are not within our range of supply.
( ) The requested products are not available at the moment.
( ) We are unable to submit a competitive bid for the requested products/services at the moment.
( ) We cannot meet the requested specifications.
( ) The information provided for bidding purposes is insufficient and unclear.
( ) Your RFP document is too complicated.
( ) Insufficient time is allocated to prepare an adequate Bid.
( ) We cannot meet the delivery requirements.
( ) We cannot adhere to your terms and conditions (please specify: payment terms, request for performance security, etc.):
( ) Our current capacity is overbooked.
( ) We are closed during the holiday season.
( ) We had to give priority to other clients’ requests.
( ) We do not sell directly, but through distributors.
( ) We have no after-sales service available in the recipient country.
( ) The person handling bid is away from the office.
( ) Other (please specify).

☐ YES, even though on this occasion we have not submitted a Bid we are definitely interested in future possible RFP’s.

☐ No, we are not interested in participating in future possible RFP’s, please remove us from your vendor database.

If UNFPA should have any questions in regards to this Bid Confirmation Form and would require further clarification on our No Bid decision, UNFPA should contact the following focal person who will be able to assist:

<table>
<thead>
<tr>
<th>Name:</th>
<th>E-mail:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Post Title:</td>
<td>Telephone</td>
</tr>
</tbody>
</table>

UNFPA/TZA/RFP/2017/002
SECTION VI – ANNEX B: BID SUBMISSION FORM

Date: [Insert Month, Day, Year]

To: UNFPA
[Insert Address of office coordinating Bid process]

The undersigned, having read the original RFP documents of UNFPA/CCC/RFP/YY/NNN including all Annexes, any subsequent revisions and all answers to the questions received from prospective Bidders posted on United Nations Global Marketplace in full before submitting, hereby offers to provide the [products/services/works – select the appropriate and delete the rest], in accordance with any specifications stated and subject to the terms and conditions set out or specified in the RFP documents.

Special Note: If Bidder proposes any deviations from the terms and conditions stipulated in the RFP document, such deviations must be included on this form in accordance with the below format. Such deviations should not be indicated within the main body or any other part of the Bid. If the proposed modifications are not acceptable to UNFPA, UNFPA reserves the right to reject the Bid. Strongly discouraging deviations for semantic changes.

<table>
<thead>
<tr>
<th>Original term/condition per RFP UNFPA/CCC/RFP/YY/NNN and the subsequent revisions</th>
<th>Proposed deviation (alternate clause), by the undersigned</th>
<th>Reason for proposing alternate clause</th>
</tr>
</thead>
</table>

We agree to abide by this Bid for a period of [Select between 60-120 days depending on the type of and the complexity of the service going to be procured; should be in line with clause 13] from the date fixed for Bid opening in the Request for Proposal, and the Bid shall remain binding upon us and may be accepted at any time before the expiration of that period.

If our Bid is accepted, we undertake to commence and complete delivery of all items in the contract within the time frame stipulated.

We understand that UNFPA is not bound to accept any Bid it may have received and that a binding contract would result only after final negotiations and award of contract are concluded on the basis of the Technical and Financial Bids.

We confirm that our firm has no conflict of interest in accordance with Section I: Instructions to Bidders clause 2.3, as well as that our firm, its affiliates or subsidiaries, including any subcontractors or suppliers for any part of the LTA, have not been declared ineligible by UNFPA, in accordance with Section I: Instructions to Bidders clause 2.4.

On behalf of Business Authority

On behalf of Legal Authority

<table>
<thead>
<tr>
<th>Signature:</th>
<th>On behalf of Business Authority</th>
<th>On behalf of Legal Authority</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Title:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Name of Company:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Telephone:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email:</td>
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<td></td>
</tr>
</tbody>
</table>
### 1. Organizational Information

<table>
<thead>
<tr>
<th>Company/Institution Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Address, City, Country</td>
<td></td>
</tr>
<tr>
<td>Telephone/FAX</td>
<td></td>
</tr>
<tr>
<td>Website</td>
<td></td>
</tr>
<tr>
<td>Date of establishment</td>
<td></td>
</tr>
</tbody>
</table>

**Legal Representative:** Name/Surname/Position

**Legal structure:** natural person/Co. Ltd, NGO/institution/other (specify)

**Organizational Type:** Manufacturer, Wholesaler, Trader, Service provider, etc.

**Areas of expertise of the organization**

**Current Licenses, if any, and permits (with dates, numbers and expiration dates)**

**Years supplying to UN organizations**

**Years supplying to UNFPA**

**Production Capacity**

**Subsidiaries (indicate names of subsidiaries and addresses, if relevant to the Bid)**

**Commercial Representatives in the country:** Name/Address/Phone (for international companies only)

### 2. Quality Assurance Certification

<table>
<thead>
<tr>
<th>International Quality Management System (QMS)</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>List of other ISO certificates or equivalent certificates</td>
<td></td>
</tr>
</tbody>
</table>

**Presence and characteristics of in-house quality control laboratory (if relevant to Bid)**

### 3. Expertise of Staff

<table>
<thead>
<tr>
<th>Total number of staff</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of staff involved in similar contracts</td>
<td></td>
</tr>
</tbody>
</table>
4. Contact details of persons that UNFPA may contact for requests for clarification during Bid evaluation

<table>
<thead>
<tr>
<th>Name/Surname</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Telephone Number (direct)</td>
<td></td>
</tr>
<tr>
<td>Email address (direct)</td>
<td></td>
</tr>
</tbody>
</table>

Be advised that this person must be available during the two weeks following the Bid opening date.

Signature and stamp of the Bidder:

| Name: |  |
| Title: |  |
| Name of Company: |  |
| Telephone: |  |
| Email: |  |
**SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE**

<table>
<thead>
<tr>
<th>Order No. &amp; Date</th>
<th>Description</th>
<th>Client</th>
<th>Contact person, phone number, email address</th>
<th>Date of service</th>
<th>Contract Amount (Currency)</th>
<th>Satisfactory completion</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Indicate the description of products, services or works provided to their clients.

To be attached: Evidence (client’s letter or certificate) in support of satisfactory completion of above orders.

<table>
<thead>
<tr>
<th>Signature and stamp of the Bidder:</th>
<th>Countersigned by and stamp of Chartered Accountant</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name and title:</td>
<td>Name and title:</td>
</tr>
<tr>
<td>Name of Company:</td>
<td>Name of Company:</td>
</tr>
<tr>
<td>Telephone:</td>
<td>Telephone:</td>
</tr>
<tr>
<td>Email:</td>
<td>Email:</td>
</tr>
<tr>
<td>Date:</td>
<td>Date:</td>
</tr>
</tbody>
</table>

[Countersignature by chartered accountant should be included if procurement expenditure is estimated to surpass the USD 100,000 annual threshold; if desired can also be included on lower threshold if not applicable delete]

4 Please indicate relevant contracts to the one requested in the RFP.
SECTION VI – ANNEX E: PRICE SCHEDULE FORM

(Please see attached Excel spread sheet Annex E: Price Schedule Form.xls)
This Form must be adjusted for each RFP

1. Submit this document in a separate email from the Technical Bid as indicated in Section I: Instructions to Bidders clause 18 Submission, sealing, and marking of Bids and in Annex I Instructions to Bidders.

2. All prices/rates Bid must be exclusive of all taxes, since UNFPA is exempt from taxes.

3. The Price Schedule Form must provide a detailed cost breakdown, as shown below. Provide separate figures for each of the steps in Item 1 below; estimates for out of pocket expenses should be listed separately in Item 2 below.

4. UNFPA anticipates awarding the project on a fixed-price basis. To complete an analysis of the Bid, firms are required to submit itemized pricing that identifies the people who will work on the project (including resumes), their billing rates, and the number of hours proposed for the project. Anticipated travel, lodging, and out-of-pocket expenses should be detailed as well.

Example Price Schedule below:

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Number &amp; Description of Staff by Level</th>
<th>Hourly Rate</th>
<th>Hours to be Committed</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Professional Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Professional Fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$$</td>
</tr>
<tr>
<td>2. Out-of-Pocket expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Out of Pocket Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$$</td>
</tr>
<tr>
<td>Total Contract Price</td>
<td>(Professional Fees + Out of Pocket Expenses)</td>
<td></td>
<td></td>
<td></td>
<td>$$</td>
</tr>
</tbody>
</table>

Signature and stamp of the Bidder:

Name:
Title:
Name of Company:
Telephone:
Email:

UNFPA/TZA/RFP/2017/002
SECTION VI – ANNEX F: JOINT VENTURE PARTNER INFORMATION FORM

[The Bidder shall fill in this Form in accordance with the instructions below.]

Date: [insert date (as month, day, and year) of Bid Submission]
UNFPA/CCC/RFP/YY/NNN

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bidder’s Legal Name: [Insert Bidder’s legal name]</td>
</tr>
<tr>
<td>2</td>
<td>Joint Venture (JV) Party Legal Name: [Insert JV’s Party legal name]</td>
</tr>
<tr>
<td>3</td>
<td>JV’s party country of registration: [Insert JV’s Party country of registration]</td>
</tr>
<tr>
<td>4</td>
<td>JV’s party year of registration: [Insert JV’s Part year of registration]</td>
</tr>
<tr>
<td>5</td>
<td>JV’s party legal address in country of registration: [Insert JV’s Party legal address in country of registration]</td>
</tr>
<tr>
<td>6</td>
<td>JV’s party authorized representative information</td>
</tr>
<tr>
<td></td>
<td>Name: [Insert name of JV’s Party authorized representative]</td>
</tr>
<tr>
<td></td>
<td>Address: [Insert address of JV’s Party authorized representative]</td>
</tr>
<tr>
<td></td>
<td>Telephone/Fax numbers: [Insert telephone/fax numbers of JV’s Party authorized representative]</td>
</tr>
<tr>
<td></td>
<td>Email Address: [Insert email address of JV’s Party authorized representative]</td>
</tr>
<tr>
<td>7</td>
<td>Attached are copies of original documents of: [Check the box(es) of the attached original documents]</td>
</tr>
<tr>
<td></td>
<td>☐ Articles of Incorporation or Registration of firm named in 2, above, in accordance with Section I: Instructions to Bidders clause 2: Eligible Bidders.</td>
</tr>
<tr>
<td></td>
<td>☐ JV Agreement, or letter of intent to enter into such an agreement, signed by the legally-authorized signatories of all the parties</td>
</tr>
</tbody>
</table>
### SECTION VI – ANNEX G: CHECKLIST OF BID FORMS

The following checklist is provided as a courtesy to Bidders. Please use this checklist while preparing the Bid to ensure that your Bid contains all required information. This checklist is for the Bidder’s internal reference and does not need to be submitted with the Bid.

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>LOCATION</th>
<th>YES/NO/N/A</th>
<th>REMARKS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Have you read and understood all of the Instructions to Bidders in Section I of the Bidding documents?</td>
<td>SECTION I: INSTRUCTIONS TO BIDDERS</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you reviewed and agreed to the UNFPA General Conditions of Contracts?</td>
<td>SECTION III: GENERAL CONDITIONS OF CONTRACT</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you reviewed and agreed to the UNFPA Special Conditions for Contracts?</td>
<td>SECTION IV: UNFPA SPECIAL CONDITIONS OF CONTRACT</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you completed the Bid Submission Form?</td>
<td>SECTION VI – ANNEX B: BID SUBMISSION FORM</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you completed the Bidder’s Identification Form?</td>
<td>SECTION VI – ANNEX C: BIDDER IDENTIFICATION FORM</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you completed the Bidder’s Previous Experience Form?</td>
<td>SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you completed and signed the Price Schedule Form?</td>
<td>SECTION VI – ANNEX E: PRICE SCHEDULE FORM</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>[Delete if not applicable] Have you completed the Joint Venture Partner Information Form?</td>
<td>SECTION VI – ANNEX F: JOINT VENTURE PARTNER INFORMATION FORM</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you reviewed all of the relevant Contract form(s)?</td>
<td>SECTION VII: CONTRACTUAL FORMS</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>[Delete if not applicable] Have you prepared a copy of your company’s registration in the country of operation?</td>
<td>SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Have you prepared a copy of the previous year’s audited Company Balance Sheet and Financial Statements?</td>
<td>Section I: Instructions to Bidders, clause 11 &amp;</td>
<td>N/A</td>
<td></td>
</tr>
</tbody>
</table>

UNFPA/TZA/RFP/2017/002
<table>
<thead>
<tr>
<th>Question</th>
<th>Section/ANNEX</th>
</tr>
</thead>
<tbody>
<tr>
<td>Have you provided written confirmation that your company is neither suspended by the United Nations system nor debarred by the World Bank Group?</td>
<td>SECTION VI – ANNEX B: BID SUBMISSION FORM &amp; Section I: Instructions to Bidders clause 2.4</td>
</tr>
<tr>
<td>[Delete if not applicable] Have you provided copies of current certificates such as GMP/Quality, FSC/CPP, manufacturer’s ISO certificate for the product, manufacturer’s CE certificate, USA510k, Japan QS standard, etc.?</td>
<td>SECTION II – ANNEX</td>
</tr>
<tr>
<td>Have you provided a copy of any of your company’s environmental or social policies, and any related documentation?</td>
<td>Section I: Instructions to Bidders, clause 39</td>
</tr>
<tr>
<td>Have you reviewed the UN Global Compact requirements?</td>
<td>Section I: Instructions to Bidders, clause 39</td>
</tr>
<tr>
<td>Have you sealed and marked the Bids according to Instructions to Bidders clause 20.3 (electronic Bids) or clause 20.4 (hard copy Bids) or clause 20 (Submission through an online system)?</td>
<td>Section I: Instructions to Bidders, clause 20.3 &amp; Error! Reference source not found.</td>
</tr>
<tr>
<td>If submitted electronically through email, is the file size of the Bid less than 8MB? (If the file size is above 8 MB, refer to Instructions to Bidders clause 20.3.3)</td>
<td>Section I: Instructions to Bidders, clause 19.3.3</td>
</tr>
<tr>
<td>Have you noted the Bid closing deadline?</td>
<td>Invitation letter Number 4</td>
</tr>
<tr>
<td>Have you provided information on Supplier Qualification Requirements?</td>
<td>SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS &amp; SECTION VI – ANNEX B: BID SUBMISSION FORM</td>
</tr>
<tr>
<td>[Delete if not applicable] Have you provided evidence that the Bidder has successfully completed at least one similar contract within the last five years for supply of goods/services?</td>
<td>SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS</td>
</tr>
<tr>
<td>[Delete if not applicable] Have you provided contact details of commercial banks and names of contact persons from whom UNFPA can seek feedback?</td>
<td>SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS</td>
</tr>
<tr>
<td>[Delete if not applicable] Have you provided sufficient documentation of your company's ability to undertake the services, i.e.,</td>
<td></td>
</tr>
<tr>
<td>List of similar contracts/LTAs executed for other clients including contact details.</td>
<td></td>
</tr>
<tr>
<td>Evidence that the Bidder possesses experience in the geographical area.</td>
<td></td>
</tr>
<tr>
<td>At least three years of experience in performing similar contracts/Long Terms Agreements</td>
<td></td>
</tr>
<tr>
<td>SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE &amp; SECTION V: SUPPLIER QUALIFICATION REQUIREMENTS</td>
<td></td>
</tr>
</tbody>
</table>

| [Delete if not applicable] Have you provided sufficient documentation of your company’s managerial capability? |
| Details of company’s managerial structure. |
| Quality assurance systems in place. |
| SECTION VI – ANNEX C: BIDDER IDENTIFICATION FORM |

| Have you supplied clients’ certificates in support of the satisfactory operation of the goods/services as specified above? |
| SECTION VI – ANNEX D: BIDDER’S PREVIOUS EXPERIENCE |

| Have you checked Section I: Instructions to Bidders, clauses, 17 & 18 and provided all requested documentation in the correct formats? |
| Section I: Instructions to Bidders, clauses 16 & 16.1.9 |
# SECTION VII: CONTRACTUAL FORMS

Below find an overview of the attached contractual forms for this RFP.

<table>
<thead>
<tr>
<th>Description</th>
<th>Status</th>
<th>Preferred file for submission</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annex A: Template of Contract for Professional Services</td>
<td>Mandatory</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex B: Bank Guarantee for Advance Payment</td>
<td>Choose an item.</td>
<td>PDF</td>
</tr>
<tr>
<td>Annex C: Performance Security</td>
<td>Choose an item.</td>
<td>PDF</td>
</tr>
</tbody>
</table>
SECTION VII – ANNEX A: TEMPLATE OF CONTRACT FOR PROFESSIONAL SERVICES

(27)
SECTION VII – ANNEX B: BANK GUARANTEE FOR ADVANCE PAYMENT

[Insert the following text if advance payments will not be applicable; *if this option is selected delete, the text corresponding to advance payment*] No advance payment shall be requested.

[Insert the following text if advance payments will be applicable; *if this option is selected, delete the text corresponding to no advance payments*] The bank, as requested by the successful Bidder, shall fill in this Form in accordance with the instructions indicated.

Date: [insert date (as day, month, and year) of Bid Submission]
RFP: UNFPA/CCC/RFP/YY/NNN

[bank’s letterhead]
Beneficiary: [insert legal name and address of UNFPA]

ADVANCE PAYMENT GUARANTEE NUMBER: [insert Advance Payment Guarantee no.]

We, [insert legal name and address of bank], have been informed that [insert complete name and address of Bidder] (hereinafter called "the supplier") has entered into a Contract for Professional Services Number [insert number] dated [insert date of Agreement] with you, for the supply of [insert types of goods/services to be delivered] (hereinafter called the "contract").

Furthermore, we understand that, according to the conditions of the contract, an advance is to be made against an advance payment guarantee.

At the request of the supplier, we hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of [insert amount(s)\(^5\) in figures and words] upon receipt by us of your first demand in writing declaring that the supplier is in breach of its obligation under the contract because the supplier used the advance payment for purposes other than toward delivery of the goods/services.

It is a condition for any claim and payment under this guarantee to be made that the advance payment referred to above must have been received by the supplier on its account [insert number and domicile of the account]

This guarantee shall remain valid and in full effect from the date of the advance payment received by the supplier under the contract until [insert date\(^6\)].

[signature(s) of authorized representative(s) of the bank]

---

\(^5\) The bank shall insert the amount(s), either in the currency(ies) of the contract or a freely-convertible currency acceptable to UNFPA.

\(^6\) Insert the delivery date stipulated in the contract delivery schedule. UNFPA should note that in the event of an extension of the time to perform the contract, UNFPA would need to request an extension of this guarantee from the bank. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, UNFPA might consider adding the following text to the Form, at the end of the penultimate paragraph: “We agree to a one-time extension of this guarantee for a period not to exceed [six months/one year], in response to UNFPA’s written request for such extension, such request to be presented to us before the expiration of the guarantee.”
SECTION VII – ANNEX C: PERFORMANCE SECURITY

[Insert the following text if performance securities will not be applicable; if this option is selected delete, the text corresponding to performance securities] No performance security shall be requested.

[Insert the following text if performance securities will be applicable; if this option is selected, delete the text corresponding to no performance securities] The bank, as requested by the successful Bidder, shall fill in this Form in accordance with the instructions indicated.

Date: [insert date (as day, month, and year) of Bid Submission]
RFP: UNFPA/CCC/RFP/YY/NNN

Bank’s Branch or Office: [insert complete name of Guarantor]
Beneficiary: [insert legal name and address of UNFPA]
PERFORMANCE GUARANTEE NUMBER: [insert Performance Guarantee number]

We have been informed that [insert complete name of Bidder] (hereinafter called "the supplier") has entered into Contract for Professional Services Number [insert number] dated [insert day and month], [insert year] with you, for the supply of [description of goods and related services] (hereinafter called the "contract").

Furthermore, we understand that, according to the conditions of the contract, a performance guarantee is required.

At the request of the supplier, we hereby irrevocably undertake to pay you any sum(s) not exceeding [insert amount(s)] in figures and words upon receipt by us of your first demand in writing declaring the supplier to be in default under the contract, without cavil or argument, or your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee shall expire no later than the [insert number] day of [insert month] [insert year], and any demand for payment under it must be received by us at this office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 458, except that subparagraph (ii) of Sub-article 20(a) is hereby excluded.

[Signatures of authorized representatives of the bank and the Supplier]

---

7 The Bank shall insert the amount(s) specified in the SCG and denominated, as specified in the SCG, either in the currency(ies) of the Contract or a freely-convertible currency acceptable to UNFPA.

8 UNFPA should note that, in the event of an extension of the time to perform the Contract, UNFPA would need to request an extension of this Guarantee from the Bank. Such request must be in writing and must be made prior to the expiration date established in the Guarantee. In preparing this Guarantee, UNFPA might consider adding the following text to the Form, at the end of the penultimate paragraph: "We agree to a one-time extension of this Guarantee for a period not to exceed [six months/one year], in response to UNFPA’s written request for such extension, such request to be presented to us before the expiration of the Guarantee."